



### **Sales Associate:**

Applied Medical is a new generation medical device company that is experiencing rapid business growth and expansion as the result of a proven business model, commitment to innovation and major category product launches. Applied has been developing and manufacturing advanced surgical technologies for more than 25 years, and has earned a strong reputation in the healthcare field. Our dedication to delivering the highest quality products and unique business positioning, allows team member representatives the ability to truly partner with hospital accounts and contribute in a larger capacity than is possible in typical sales jobs.

Applied Medical is pleased to announce that we are looking for Sales Associates to join our team in the exciting and challenging world of operating room/medical device sales. We are looking for extraordinary men and women willing to commit to a rigorous 6-month program, with the goal of graduating to a Territory Manager Associate position. The right candidate will be taught the fundamentals of operating room sales; and be trained to sell clinically to surgeons, surgical staff and hospital administration. This is unique opportunity to break into a dynamic organization in a highly regarded sales arena.

The Sales Associate program consists of 7 weeks of intense training at the corporate office in Rancho Santa Margarita, California, followed by 90 to 120 days of supervised training in a selected field location throughout the United States. Candidates must be willing to relocate to take an open associate territory at the end of the program.

This is a tremendous opportunity for individuals who appreciate working on a highly interactive, engaged and supportive surgical sales team. Applied Medical is a proven provider of opportunities for invested, talented performers in both rapid sales growth and upward promotion.

### **SA Program important facts**

- 7 weeks intense training in Rancho Santa Margarita, California
- 90 to 120 days field training in select location
- 6 month average time in Sales Associate program
- Cell phone reimbursement during field training
- Fully furnished, company paid, corporate housing during entire Sales Associate training

### **Requirements**

- Must have a 4 year college degree
- Must be able to travel extensively for first 6 months, and ultimately relocate for a TMA position
- Must have a great attitude and willing to go over and above each and every day
- Must have strong ethics.
- Be willing to work hard and be a part of a team environment
- Extracurricular collegiate activities a big plus

*\* Disclaimer: Applied Medical encourages applicants of all ages and experience, as we do not discriminate on the basis of an applicant's age*